



faces not numbers



Solutions for nationwide companies :

Rexel



the challenge

Rexel is the UK market leader in wholesale electrical distribution. They have 400 sites across the UK under 4 different brand names.

By moving to VoIP for BUSINESS they wanted to:-

- reduce their costs
- improve their ability to open and shut branches and still keep heavily advertised phone numbers
- have a standard solution on each site
- get rid of the need to maintain and update 32 different types of PBX.

the solution

A BIG PROJECT WITH MANY CHALLENGES

This is one of the UK's largest ever migrations to VoIP. The project offered several key challenges:-

- A single solution that allowed for SIP at larger sites and
- Hosted telephony at the smaller branches
- On one network provided by BT Wholesale
- All managed by a single web portal
- Porting of up to 8,000 phone numbers into VoIP

360 SIP TRUNKS

About 30 of the sites used SIP trunks. None of these sites had approved IP-PBX's so each site was fitted with a Samsung gateway. Some of the existing PBX's needed to have SIP cards installed to make them SIP-capable.

case studies





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THOUSANDS OF HOSTED LICENCES

The other 370 sites were supplied with hosted telephony and thousands of hosted licences were required.

A HUGE LOGISTICAL EXERCISE

Managing a 400 site migration is a huge logistical exercise that needs very careful project management. Not only do you have to port the phone numbers into VoIP and arrange for all of the new equipment to be delivered and installed; you also have to ensure that all CAT5 cabling and sockets on-site are fit for purpose and in the correct place.

SPECIALIST VoIP IMPLEMENTATION TEAM

Our specialist VoIP implementation team will take 18-24 months to complete this migration.

the end result?

Rexel reduced their telecom costs by **44%**

a saving of almost **£600,000** per year

VoIP for BUSINESS is powered by **BT wholesale**

